

Client Frequently Asked Questions
April 30, 2021

CLIENTS

Q: Are any Manheim locations running cars in lane currently?

A: Yes. Select Manheim locations are running cars in lane at this time. Please reference our [location status page](#) and the [FAQs](#) regarding this sale format.

Q: Will other Manheim locations physically run cars through the lanes?

A: Manheim will announce additional sale locations in the future once confirmed.

Q: What type of inventory will physically run through the lanes?

A: At this time, dealer and select repo inventory will physically run through the lanes. Commercial inventory will remain in a Digital Block or Simulcast-only format.

Q: Why are you only running dealer and repo inventory?

A: Units in these segments may be considered aged and often sell at lower price points when compared to the off-lease, rental, or program car segments, making a live inspection of these vehicles more essential for buyers.

Q: Why has Manheim decided to run some cars down the lane?

A: Manheim believes a hybrid-model is the right approach to begin taking in select auction locations. This is based on direct client feedback with the goal of creating an experience that delivers convenience and efficiencies, regardless of how you choose to conduct business.

Q: Will I still need to complete the Cox COVID-19 Access Form upon coming onsite to the auction?

A: Yes, the [Cox COVID-19 Access Form](#) is still required and should be completed prior to arriving at the auction. A temperature check is also required and should also be performed prior to coming onsite.

Q: What other requirements do I need to be aware of prior to arriving at the auction?

A: A valid Auction Access card and bidder badge are required to participate in the sale. Face coverings are required indoors and must be worn properly at all times upon entering an indoor facility or space. Please be sure to bring your own face covering with you. Additionally, social distancing of six feet or more is required in the auction lanes. Floor markings will be placed appropriately.

Q: What areas will be restricted for access during this time?

A: Manheim will begin opening front offices at select auction locations during the week of April 12th to give clients the option of conducting some of your business needs in person. Days and hours of operation will vary by location. Please visit the [location status page](#) for more information and be sure to reach out to your Manheim location for details prior to arriving.



Q: Will there be in person capacity limitations at the auctions?

A: Yes, capacity will be limited inside the auction arena to allow for social spacing and to meet local and state gathering requirements. Auction lots will not have capacity limits, other than local and state restrictions, and clients will be able to move freely between the auction arena and lot, provided the arena maintains capacity limits.

Q: How will I be expected to interact in a live sale lane?

A: Social distancing of six feet or more is required in the auction lanes including keeping at least six feet away from the auctioneer booth. Floor markings will be placed appropriately. Clients are not permitted to approach the vehicle up for bid to inspect the interior, open hoods, or scan window stickers. Vehicle doors will be locked, and windows will be raised. Clients cannot interact with drivers or enter vehicles while they are moving through the lanes.

Q: What safety protocols will be in place to ensure clients' health and safety?

A: It is recommended that dealers cleanse the kiosks with provided cleansing cloths before use. Hand sanitizer dispensers will be available throughout the lanes. Marked containers for PPE collection will also be available.

Q: Will we still be able to preview inventory at the auction?

A: Manheim sale lots are currently accessible for preview. Please visit [location status page](#) for preview days and times. Please note that facilities will remain closed with the exception of locations offering office hours for select services. Inventory can also be previewed online at Manheim.com.

Q: Will Simulcast Success Fees be waived during this time?

A: To help with COVID relief, Simulcast Success Fees were waived March 16 through December 31. Starting January 4, 2021, Simulcast Success Fees will apply to buy and sell transactions on Simulcast.

Q: What if I am a seller running units in the sale? Am I able to rep my units on-site at the auction?

A: Select Manheim locations are offering sellers the opportunity to represent their vehicles physically on the block. Please be sure to contact the auction to confirm your attendance if you are planning to represent your vehicles in person. Some locations may have limited seller capacity due to operating constraints. Click [here](#) for FAQs related to physically representing your vehicles on the block.

