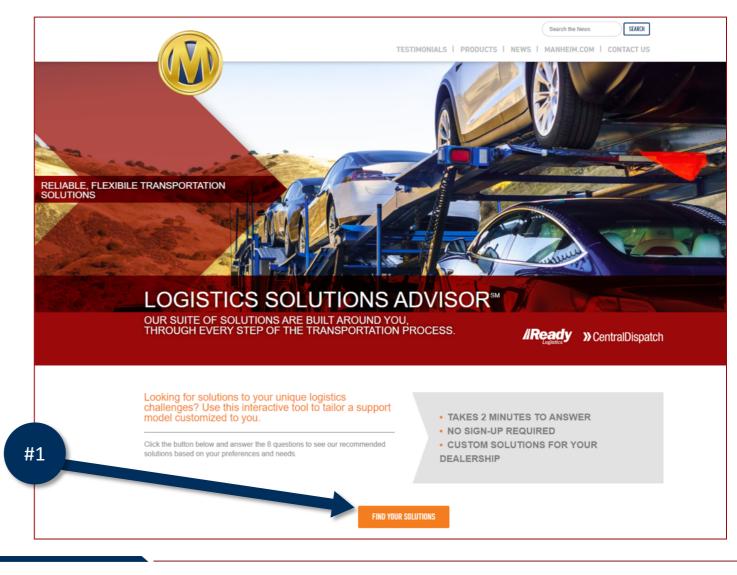
## Logistics Solutions Advisor Overview



• The Logistics Solutions Advisor helps you and your clients become more familiar with Manheim's full-service and selfmanaged solutions offerings.

LOGISTICS

- The Solutions Advisor recommends specific services for your dealership based on your unique vehicle shipping preferences and usage.
- Use the Solutions Advisor to simplify logistics for your dealership by tailoring a support model customized to you.



#2	Search the News SEARCH
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1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	
	TICS SOLUTIONS ADVISOR <sup>®</sup>
Our suite of so	olutions are built around you, through every step of the transportation process.
4	
	1. Which describes your preference for pricing?
	✓ Select an answer Just give me a quote per unit
	I'll negotiate with the carriers myself   I have unique shipping needs (high volume, specialty units, SLAs)   2. wren ordering transportation, I prefer to:
	Select an answer
	3. When it comes to tracking my shipments:
	Select an answer
	· · · · · · · · ·

Clients will answer a series of eight questions, providing insight on their preferences and current usage.

Preferences being evaluated:

- Order placement
- Service & support
- Pricing

#3

• Tracking & visibility

- Shipping volume
- Average distance
- Satisfaction with current provider

### LOGISTICS SOLUTIONS ADVISOR<sup>54</sup>

Based on your answers, we're recommending Central Dispatch (self-managed logistics) as most likely to fit your needs. Below, you'll find more specific recommended solutions for each phase of the transportation process, some of which may even be a Ready Logistics (full-service) offering. Many dealers prefer to use a mix of self-managed and full-service solutions. You're also welcome to explore the additional offerings below.

OUR RECOMMENDATION CentralDispatch

Based on client's preferences, the logic built into Solutions Advisor generates recommendation on Full-Service (Ready Logistics) or Self-Managed (Central Dispatch) solution.

#5

A recommended solution, along with additional offerings, is provided for each phase of the transportation process

ORDER PLACEMENT

#### YOUR SOLUTION

#### »CentralDispatch CentralDispatch.com & Manheim.com Integration

#4

Whether you need to ship one or 100 cars, **Central Dispatch** has a service tier built for you. Post individually, use the auto-uploader tool or even post the purphased vehicle directly from **Manheim**.

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#### ADDITIONAL OFFERINGS

Multiple Digital Platforms

Client Services Team

**Standard & Custom Built Solutions** 

Г	ADDITIONAL OFFERINGS	
	Fully-Vetted Carrier Network	(+)
	Client Services Team	(+)
	Ready, Set, Pause	(+)
	Ready, Set, Pause	$\left(\times\right)$
	Subscribers to DealShield's <b>360 guarantee</b> who transport with Ready Logistics can pause the of coverage while the vehicle is in transit. Available only with our full-service (Ready Logistics)	
	Dedicated Account Management	(+)

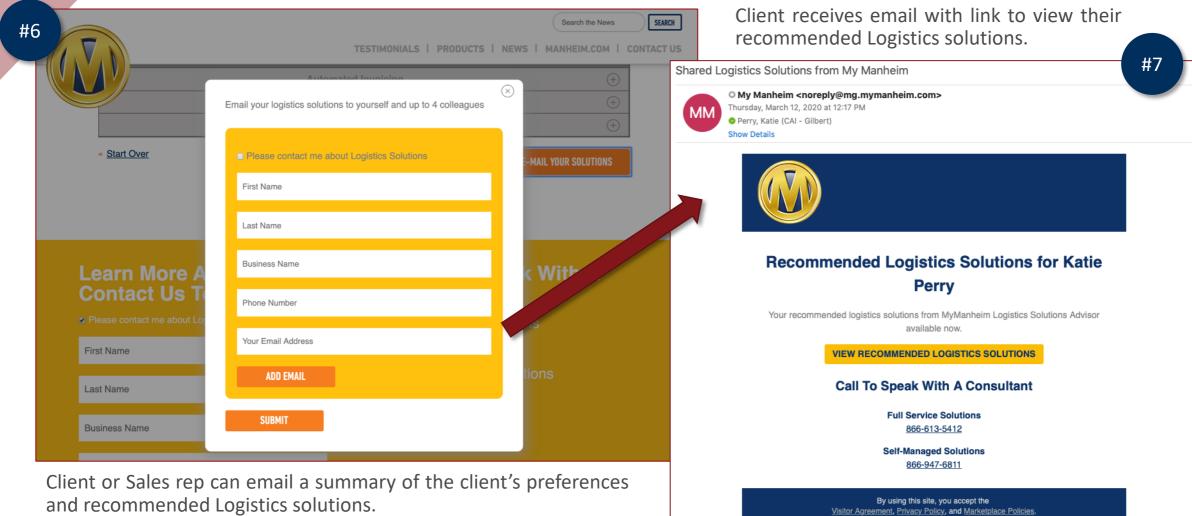
Additional Offerings can be expanded and collapsed to explore the full suite of Manheim Logistics solutions.

- Order placement
- Inventory tracking & reporting
- Service & support
- Pricing
- Settlement



LOGISTICS





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Client can request to be contacted by a Sales rep. Submitted leads are funneled into Salesforce, where rep can view client's preferences and recommended solutions prior to contacting client.

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Learn More And Contact Us Today	Call To Speak With A Consultant	
Please contact me about Logistics Solutions	Full Service Solutions	
First Name	866-613-5412	
Last Name	Self-Managed Solutions 866-947-6811	
Business Name		
Phone Number		
Your Email Address		
SUBMIT		

